

Mainfreight NEWS



Rene van Houtum and Matt Friedman, Mainfreight Los Angeles

Welcome

to Mainfreight News where we share with you the latest on our business across Australia and throughout the world.

Our commitment to delivering exceptional customer service across all areas of the supply chain has seen significant investments in our network and facilities. While these improvements are hugely valuable here in Australia it doesn't mean we stop there - just look at what we are doing around the globe.

In this Mainfreight News we bring you key information on upgraded facilities, broader capabilities throughout the world including our growth in dedicated 3PL services in China, our strength in airfreight and export services and our capabilities on the ground in Europe. Most importantly we keep you in touch with what makes Mainfreight a truly special team.

Dave Scott

Group Sales Manager Australia

Featured in this issue

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Reducing transit times to Europe and the UK

Our combined air and sea service allows you to get the best of both worlds with a fast and cost effective option.




AIRFREIGHT

**3 - 4
DAYS**
DOOR TO DOOR

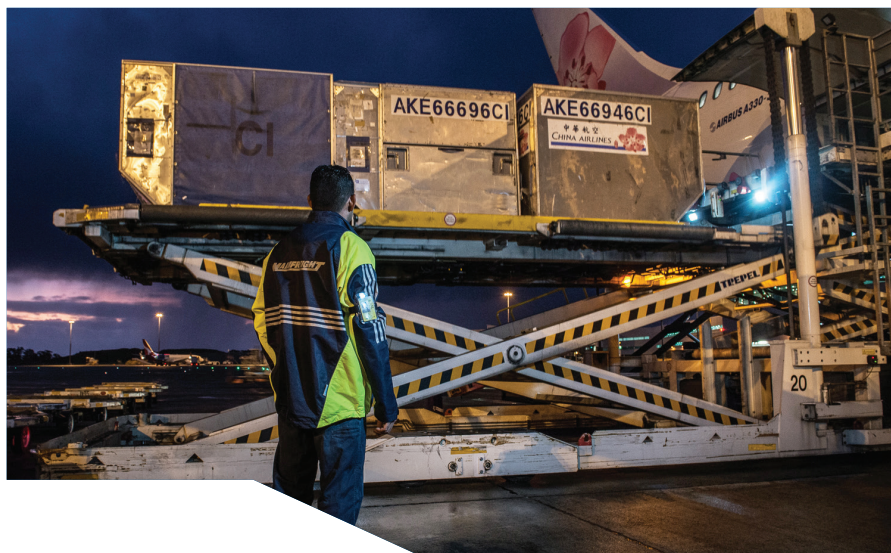

LCL SEA FREIGHT

**30 - 40
DAYS**
DOOR TO DOOR


**COMBINED
AIR & OCEAN**

**20 - 22
DAYS**
DOOR TO DOOR

Based on a door to door service - transit times will vary depending on the final destination port



Mainfreight invests in airfreight

Consumer expectation of product availability has increased over recent years. This has led to growth in the variety and volume of products needed to meet complex business deadlines.

Having got the formula right in our Melbourne and Auckland airfreight handling facilities, we have since replicated this successful design throughout the world including Paris, Hong Kong, Chicago, Frankfurt and Shanghai just to name a few. These investments have propelled the development of world-class airfreight capabilities and widened our service offering.

Our branches not only handle day to day express airfreight shipments but are purpose built with specialised equipment to handle, store and deliver live, fresh or frozen perishable products to and from any location throughout the world.



Expansion and upgrade in Melbourne

After a full site refurbishment, dry and frozen cargo are now handled in separate warehouses connected by a 2,000m² canopy used for loading and unloading. The site has been extended to 10,000m² and features:

- 4 onsite quarantine inspection offices to streamline the clearance and delivery process.
- 13 reefer container plugs to ensure products remain frozen when delivered to shelf.
- Fumigation services and treatment facilities that can be used all year round.
- 3 chillers and 2 freezers to maintain and quickly cool down cargo.
- 3,000m² warehouse space.

Talk to our team to see how our airfreight network can add value to your business.



We have the UK covered

If you have considered the UK as another market to sell your products, Mainfreight can assist by offering a number of simple solutions to take your products to market in the UK.



Venturing into the export market can be an exciting opportunity filled with enormous potential. With product certification, more complex timeframes and every country having unique importing requirements, Mainfreight can help navigate through the complex international market.

Full global supply chain capabilities ensure your products can be picked up from anywhere around the world and be delivered to the hands of your customers in the time frames you need.



Import

With services to cover complex timeframes and import requirements, Mainfreight can help navigate through all the various import procedures.

Airfreight

- Twice weekly direct airline consolidation services from all major cities into London.

Ocean freight

- Weekly FCL and LCL groupage services from all major cities.

Warehousing

Take advantage of our 3PL services in the UK ensuring your product is available locally whenever you need it.

Transport

Our comprehensive transport network will ensure on time deliveries to your customer's store anywhere in Europe.

Reduce your UK worries and streamline your next shipping project by discussing options with one of our team today.



Going strong in Hong Kong | 3PL takes flight

Traditionally an export hub, we are adding more and more stand-alone 3PL and delivery activities to complement our freight forwarding and transport operations in Hong Kong and throughout the region.

Last year we added 10,000m² of warehousing space to our Hong Kong branch. Now offering warehousing as well as international and domestic services out of one site, our Hong Kong team can offer a full supply chain service.

Consisting of 4,500 pallet spaces and fitted with a 4,000m² mezzanine level, the warehouse provides a range of storage options.

As part of our Mainfreight global network Hong Kong uses the

same technology and procedures as the rest of our business, meaning you can rely on real time data accuracy and visibility.

- RF scanning procedures capture inbound movement, stock control, replenishment and outbound movement by unit, case and pallet for complete transparency.
- Through our online customer portal Mainchain, you can monitor and manage your warehousing inventory levels whenever you need it.

Whether you're looking to optimise a specific aspect of your supply chain or you need a total, fully integrated solution, talk to your local branch who will work with our team on the ground in Hong Kong to meet your needs.





Hong Kong Snapshot



AIR & OCEAN CAPABILITIES TO ANYWHERE IN THE WORLD



10,000m²

WAREHOUSING SPACE



4,500

PALLET SPACES



METRO & 2HOME DELIVERIES



eCommerce LOGISTICS

Tackling Crocodiles

5 minutes with Brisbane Perishables sales representative Andrew Gonzalez

Tell us about your Mainfreight journey.

I started in the Brisbane Perishables team. As part of a niche team - it really is all hands on deck. I was taking part in everything; from operations, customer service to warehouse management. Our team has now doubled and I am now on the road full time in a business development role.

Specialising in niche products, you must come across some pretty interesting movements.

Absolutely, there is never a dull moment in the perishables world. One day we are importing fresh produce from Mexico the next day we are exporting live crocodiles to Dubai.



How did the crocodile movement go?

Really well, we have specially designed and built pods installed with heaters to ensure the warmth needed to recreate the crocodile's natural environment. The whole process was coordinated by National Airfreight Manager, Greg Giarratana.



You have recently returned from South Africa.

Yes, last week we chartered a freighter for an 86 tonne customer movement into Cape Town. We often have team members flying with the cargo to ensure complete control from start to finish, but this was my first time.



86 tonne, that's a big move.

Sure is, 20 PMC's to be exact – it was a very long night of loading. The most integral part in a movement this big is the planning, we got that right so everything moved really smoothly and I landed in Cape Town in just over 24 hours.



How was the view from the cockpit?

It was a tad scary on the landing but the two pilots looked like they had it under control.

Locked and loaded: Townsville upgrade hits the mark

Home to our Air and Ocean, Logistics and Transport teams, our Townsville branch has recently been upgraded and refurbished. We originally moved into this depot in 2006 and the last 10 years have seen our team and operations expand so much that we needed to extend the building and yard where we doubled our undercover operational area to 2,870m².

The team are all settled into their new space and ready to grow our range of North Queensland supply chain services.



Warehousing in North Queensland

Already offering Air and Ocean operations and a full suite of domestic transport services throughout North Queensland, the extension to our Townsville branch has allowed us to launch specialised warehousing services. We now provide over 3,000m² of warehousing space across multiple storage mediums including racking, bulk storage and hard-stand to deliver a seamless and transparent supply chain service.

To find out how you can benefit from our expanded North Queensland offerings contact one of our team members.



Please circulate to: ■ Warehouse Manager ■ General Manager
■ Accounting / Finance Managers ■ Distribution / Transport Managers

Let us know what you think about Mainfreight news.

Comments and feedback are welcome at: david.scott@mainfreight.com.au



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